# Unit 11 — Freelancing



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**A proven track record**

documented success in similar positions

"If you want to get a job at a reputable company you need to have a proven track record."

**Burgeoning solopreneur**

a single person beginning to successfully build a company

"While traditional entrepreneurs spend time making connections, a burgeoning solopreneur spends his days doing a bit of everything."

**Business expenses**

costs incurred in the ordinary course of business

"Office equipment and travel costs are considered business expenses and not subject to tax in the same way as personal expenses such as shampoo or food."

**Thank you for your interest!**

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